

AMENDMENTS TO THE CLAIMS

The listing of claims will replace all prior versions, and listings, of claims in the application.

Listing of Claims:

1-22. (Canceled).

23. (Currently Amended) A method in a computerized system for building a custom specification and a quote for purchasing a piece of equipment by a potential customer from a salesperson, comprising:

making a request in the computerized system to build the custom specification and the quote to purchase a piece of equipment based on the built custom specification;

providing at least one pre-engineered specification to at least one of the potential customer and the salesperson, wherein the pre-engineered specification is a specification for one or more designs of a component for which existing designs have been completed;

displaying the at least one pre-engineered specification for the equipment;

electronically soliciting from the at least one of the potential customer and the salesperson a selection of one of the at least one pre-engineered specification;

electronically soliciting from the at least one of the potential customer and the salesperson a manufacturer of one component of the equipment;

displaying options and prices for the component and allowing the at least one of the potential customer and the salesperson to select at least one option for the component, wherein the displaying options and prices includes updating the displayed options and prices after an interrelated option has been selected;

generating a report showing the options selected for the component and a subtotal cost for the component; and

generating a report showing the components selected and the total cost of the equipment;

and

generating a report tracking the performance of sales personnel and buying patterns of customers.

24. (Currently Amended) A method in a computerized system for building a custom specification and a quote for leasing a piece of equipment, by a potential customer from a salesperson, comprising:

making a request in the computerized system to build the custom specification and the quote to ~~purchase~~ lease a piece of equipment based on the built custom specification;

providing at least one pre-engineered specification to at least one of the potential customer and the salesperson, wherein the pre-engineered specification is a specification for one or more designs of a component for which existing designs have been completed;

displaying the at least one pre-engineered specification for the equipment;

electronically soliciting from the at least one of the potential customer and the salesperson a selection of one of the at least one pre-engineered specification;

electronically soliciting from the at least one of the potential customer and the salesperson a manufacturer of one component of the equipment;

displaying options and prices for the component and allowing the at least one of the potential customer and the salesperson to select at least one option for the component, wherein the displaying options and prices includes updating the displayed options and prices after an interrelated option has been selected;

generating a report showing the options selected for the component and a subtotal cost for the component; and

generating a report showing the components selected and the total cost of the equipment;

and

generating a report tracking the performance of sales personnel and leasing patterns of customers.

25. (Previously Presented) The method of claim 24, wherein the leased equipment is construction equipment.

26. (Canceled).

27. (Previously Presented) The method of claim 24, wherein the leased equipment is manufacturing equipment.

28. (Previously Presented) The method of claim 24, wherein the leased equipment is vehicle fleet.
29. (Previously Presented) The method of claim 23, wherein the equipment is construction equipment.
30. (Previously Presented) The method of claim 23, wherein the equipment is manufacturing equipment.
31. (Previously Presented) The method of claim 23, wherein the equipment is vehicle fleet.